

# HP eCommerce Procurement Solutions

## Edge Solutions



Edge Solutions delivers superior customer service and support in the delivery of impactful IT solutions that meet your business challenges. Edge Solutions is a premier IT solution provider focused on making your business successful.

### How We Support You

Customized eCommerce procurement solutions provide an easy and efficient way to establish or continue an online purchasing relationship with HP *managed* by Edge Solutions. This provides the easiest, most efficient way to buy online, resulting in an e-Business environment that cuts costs, enforces standards, and streamlines procurement processes.

The Edge Solutions dedicated eCommerce team not only provides a streamlined, customized eCommerce solution to procure HP technology, but also is with you every step of the way:

**Discovery:** Understanding your requirements and standard orders to ensure the most reliable ordering process.

**Deployment:** Setting up your team's interface to the appropriate HP web sites for ease of use.

**Training:** Working with your team to provide an "insider's view" on the best way to place, track and manage HP orders.

### Elite Partner



Converged Infrastructure Elite  
Enterprise Storage Elite  
Business Critical Systems Elite  
Services Sales Elite  
Virtualization Solution Elite  
SAP Solution Elite  
Oracle Solution Elite

### What We Do

Our HP-certified team provides IT solutions that deliver results utilizing the latest in HP technology. You need quality solutions and a higher level of service in today's business environment. Edge Solutions is with you every step of the way from procurement through ongoing IT management.

**Management:** Daily ongoing monitoring and updating to your custom web interface and order management tools by Edge Solutions, so you have confidence the process is working smoothly.

### Benefits of Working with Edge Solutions

- Dedicated Edge Solutions Account Manager providing both pre- and post-sales support.
- A level of personal account coverage that simply buying direct online can't provide.
- Trained and certified experts to provide customized services, such as systems integration and configuration.
- Single online source for IT procurement.
- All-in-one research with product comparisons and saved quotes.
- Competitive pricing for any size order.
- Instant quotes and secure online ordering anytime.
- Faster order processing and notification.
- Access to order status and history.
- Customizable account reports.
- Third party product access (non-HP products including, Kingston, NEC, and Viewsonic).
- Variety of online payment options, including credit card, check, wire, lease.
- Full warranty coverage for the products and services you purchase from HP.

